

Alexander Voronkov

Hands-on Engineering Leader / CTO

SaaS, travel tech, marketplaces, data platforms and AI-enabled internal tooling

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PROFILE

Engineering leader with a recent 10-year track record of shipping production systems, growing small teams, rebuilding risky legacy products, and staying close enough to the code to unblock backend, infrastructure, QA and release work.

Led FamBear rebuild after a security audit found 20+ critical vulnerabilities; shipped MVP in 6 months.

Helped SeatOS scale to around 150 operators in 5 countries and about 30,000 tickets per day.

Built 12Go Affiliate API used by about 10,000 partner sites and OTAs.

RECENT EXPERIENCE - LAST 10 YEARS

FamBear - CTO & Partner

2022-present

- Lead technical roadmap, architecture, code review, CI/CD, production operations and a 10-person engineering team across backend, frontend, mobile and QA.
- Ran security audit of a legacy PHP platform, found 20+ critical vulnerabilities, and led a Laravel 8 + Flutter rebuild that eliminated P1 incidents.
- Built AWS/Docker CI/CD with automated API, web and mobile tests; regression time dropped from 1 day to under 2 hours while active users grew 20x.

SeatOS - Hands-on Development Team Lead

2021-2025

- Piloted v0 in 12 months with 3 developers and 2 QA; first operator onboarded within 6 weeks.
- Grew and mentored a distributed team from 2 to 8 engineers, practiced Scrum/OKRs and reported quarterly progress to group-company leadership.
- Moved the stack to AWS (Fargate, RDS/Aurora, Lambda, SQS/SNS) and introduced Jenkins, Bitbucket Pipelines, Datadog, BugSnag and Cypress; MTTR fell 40%, regression fell 16h to 2h.

12Go Asia - Developer, Team Lead & Product Owner

2016-2021

- Owned partner/API products in high-volume travel operations, balancing product roadmap, hands-on backend delivery and partner support.
- Built Affiliate API used by about 10,000 partner sites and OTAs, contributing about 10-40% of company GMV.
- Led Inventory Management System delivery, automating about 25% of routes/carriers and cutting manual data-entry hours by 70%.

Megadodo Simulation Games - Freelance Web Developer

2021-2022

- Sole developer for DecaGear VR launch platform with payments, owner dashboards, support center, Discord integration, CI/CD and backups.

SELECTED RELEVANT PROJECTS

- Cruise Aggregation Platform: data-heavy product with 30+ sources, validation tooling, cartography, AIS enrichment and AI-assisted QA.
- Mattermost Custom Solutions: internal plugins and automations for GitHub/AWS/Bugsnag/calendar/AI usage visibility and team workflows.

RELEVANT SKILLS

Engineering management / CTO ownership / Architecture / Roadmapping / Team growth / Code review / CI/CD / QA automation / Security audits / AWS Fargate/Lambda / RDS/Aurora / SQS/SNS / Event-driven systems / Docker / Laravel / Node.js / TypeScript / React/Vue / Redis / Payments / AI/model workflows

EDUCATION

Bauman Moscow State Technical University - Engineer, Software for Computer Engineering and Automated Systems

LANGUAGES

Russian - native / English - C1